



2017 - 2018 Model Year MSRP

Model	2017 MSRP ¹	2017 F SPORT MSRP ¹	2018 MSRP ¹	2018 F SPORT MSRP ¹
LS 460	RWD: \$72,520 AWD: \$75,465	RWD: \$82,520 AWD: \$85,415		
LS 460 L	RWD: \$78,820 AWD: \$82,305			
LC 500			\$92,000	
LC 500h			\$96,510	
GS 200t	\$46,310	\$53,980		
GS 300			\$46,310	\$50,900
GS 350	RWD: \$50,695 AWD: \$50,365	RWD: \$54,810 AWD: \$56,555	RWD: \$50,695 AWD: \$50,365	RWD: \$52,060 AWD: \$53,805
GS 450h	\$63,635	\$68,680	\$63,635	\$68,680
GSF	\$83,940		\$84,350	
RC 200t	\$40,155	\$45,360		
RC 300 AWD	\$42,770	\$47,570		
RC 350	RWD: \$43,010 AWD: \$45,175	RWD: \$48,215 AWD: \$49,975		
RC F	\$64,165			
ES 350	\$38,900		\$38,900	
ES 300h	\$41,820		\$41,820	
IS 200t	\$37,825	\$41,370		
IS 300 AWD	\$40,200	\$43,345		
IS 350	RWD: \$41,370 AWD: \$43,535	RWD: \$44,525 AWD: \$46,250		
CT 200h	\$31,250	\$32,980		
LX 570	\$89,880		\$89,980	
GX 460	\$51,680 Luxury: \$63,380		\$51,855 Luxury: \$63,230	
RX 350	FWD: \$43,120 AWD: \$44,520	FWD: \$49,120 AWD: \$50,520	FWD: \$43,220 AWD: \$44,620	
RX 450h	AWD: \$53,035	AWD: \$56,645		
NX 200t	FWD: \$35,285 AWD: \$36,685	FWD: \$37,385 AWD: \$38,785		
NX 300			FWD: \$35,985 AWD: \$37,385	FWD: \$38,375 AWD: \$39,775
NX 300h	AWD: \$39,720		AWD: \$38,335	



2017 - 2018 Model Year MSRP

¹ Does not include \$995 DPH (Sedan/SUV).

² Does not include \$1,195 DPH (Large SUV \$1,195).

8/23/17