



Vy with Lexus Serramonte

4 messages

Lexus of Serramonte <lexusofserramonte@eleadtrack.co>

Wed, Feb 15, 2017 at 12:03 PM

Reply-To: lexusofserramonte@eleadtrack.co

yea I guess they decided to go through with the trade since we both did the paperwork on both ends. They gave us a pretty nice GS350 in return. **Would you consider a new 2016 LS460 Brand new, its in white if I told you I'll give you 18000 off sticker price?** Let me know if this interests you. Other than this, I don't have anymore preowned LS460 right now.

MSRP - 86,010+FEES (Tax and license)

YOUR SONIC PRICE - 68,115+FEES

HERES THE SPEC FOR THE CAR::

Stock Number	G5142869
Model Year	2016
Model Description	LS 460 4-DOOR SEDAN
Exterior Color	0083 ULTRA WHITE
Interior Color	LC21 BLACK (F SPORT)
Body	4-DOOR SEDAN
Number of Cylinders	8
Engine Number	1UR- 0610096 (J)
Labeled Weight	6.82
Tradeable	YES
LCCS	NO
Damaged	NO DAMAGE
Fleet	NON-FLEET
Port PDS	NO
Lexus Enform	YES
XM Radio	YES
Connected Services	LEXUS PREMIUM NAV W MLH CY15
Additional Services	LEXUS ENFM SC DEST RD LITEPLUS
Remote Customization	NO
Allocation Number	051
Order Number	5764265
Temp Serial Number	G121CL33
Category	G
Current Dealer	310-60417
Wholesale Dealer	60450
Previous Dealer	60446
Activity Status	
Location Date	
Invoice Date	6/28/2016

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Reserve

Packages

P **Z1** Trunk Mat, Cargo Net, Key Glove, Wheel Lock

Accessories

F **BD** Blind Spot Monitor w/Rear Cross Traffic Alert

F **CK** All Weather Pkg: Windshield-wiper deicer/headlamp washer/Enhanced int. heater/High capacity battery

F **CQ** F SPORT Comfort Package: Climate-comfort front seats, Power rear sunshade, One-touch power trunk open/close

F **FK** F SPORT Package: 19" Split-10-spoke forged-alloy wheels with summer tires, F SPORT-tuned, lowered Adaptive Variable Air Suspension, stabilizer bars and shock absorbers, Brembo opposed six-piston front brake calipers with 14.8" ventilated discs, Limited-slip rear differential, F SPORT bolstered front seats with embossed headrests, Alcantara headliner, Aluminum pedals and interior trim, F SPORT steering wheel with paddle shifters, F SPORT exterior styling: front bumper upper & lower grille inserts, LED foglamps, Variable Gear-Ratio Steering (VGRS)

F **ML** Mark Levinson Surround Sound Audio System

F **WV** F SPORT Heated Steering Wheel

PERFORMANCE FEATURES

4.6 Liter 386HP Four Cam 32-Valve V8 Engine w/Electronically Controlled Intake Valve Timing Dual Fuel Injection System 8-Speed Sequential Automatic Transmission Drive Mode Select with Eco/Normal & Sport Modes 4-Wheel Independent Multilink Suspension Electronic Power Steering System (EPS) Hollow Chamber 18" Aluminum Alloy Wheels w/Liquid Graphite Finish, 235/50R18 V-Rated Tires and Full Size Spare Tire

SAFETY FEATURES

Driver's & Front Passenger's Advanced Airbag System (SRS), W/Front Passenger's Twin-Chamber Airbag, Front Seat Mounted Side Airbags (SRS), Driver's & Front Passenger's Knee Airbags, Front & Rear Side Curtain Airbags Electronic Controlled Braking (ECB), Vehicle Dynamics Integrated Mgmt (VDIM), Traction Control (TRAC), Anti-Lock Braking System (ABS), Electronic Brakeforce Distribution (EBD) & Brake Assist (BA) Automatic Electronic Parking Brake Smart Stop Technology High Intensity Discharge Bi-Xenon Headlamps with Dynamic Auto Leveling & Integrated LED Foglamps & Turn Signals Adaptive Front Lighting Sys (AFS) LED Daytime Running Lamps (DRL) Rain-sensing Variable Intermittent Wipers Advanced Active Headrests

LUXURY AND CONVENIENCE FEATURES

Navigation with High Resolution 12.3" screen, w/Remote Touch Interface & backup camera Lexus Enform Safety Connect; Automatic Collision Notification, Stolen Vehicle Location, Emergency Button (SOS) & Roadside Assistance Lexus Enform Service Connect, Lexus Enform Remote, Lexus Enform Destinations (1-yr trial subscription included); Lexus Enform App Suite (Complimentary); SiriusXM Satellite Radio (3-month All Access trial subscription included) Intuitive Park Assist / Auto Door Closer Leather Trimmed Interior w/Lexus Memory System: Driver & Passenger Seats, Steering Wheel & Outside Mirrors Smart Access with Push Button Start/Stop Power 16-way Driver Seat / 12-way Passenger Seat Genuine Wood/Aluminum Interior Trim Wood & Leather-trimmed Steering Wheel w/Multifunction Controls/Steering Wheel Mounted Cruise Control GPS-Linked Analog Clock One-Touch Open/Close Pwr Tilt-and-Slide Moonroof Lexus 10-speaker, Premium Sound System w/Digital Sound Processor, Automatic Sound Levelizer (ASL), Single Disc CD, Bluetooth Technology/USB Audio Plug

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	Retail Price	Dealer Price	Total Price
Vehicle Base Model	72,520.00	66,717.00	72,520.00
All Weather Pkg: Windshield-wiper deicer/headlamp washer/Enhanced int. heater/High capacity battery	200.00	184.00	200.00
Blind Spot Monitor w/Rear Cross Traffic Alert	500.00	460.00	500.00
F SPORT Comfort Package: Climate-comfort front seats, Power rear sunshade, One-touch power trunk open/close	1,650.00	1,519.00	1,650.00
F SPORT Heated Steering Wheel			
F SPORT Package: 19" Split-10-spoke forged-alloy wheels with summer tires, F SPORT-tuned, lowered Adaptive Variable Air Suspension, stabilizer bars and shock absorbers, Brembo opposed six-piston front brake calipers with 14.8" ventilated discs, Limited-slip rear differential, F SPORT bolstered front seats with embossed headrests, Alcantara headliner, Aluminum pedals and interior trim, F SPORT steering wheel with paddle shifters, F SPORT exterior styling: front bumper upper & lower grille inserts, LED foglamps, Variable Gear-Ratio Steering (VGRS)	8,350.00	7,684.00	8,350.00
Mark Levinson Surround Sound Audio System	1,580.00	1,455.00	1,580.00
Trunk Mat, Cargo Net, Key Glove, Wheel Lock	260.00	161.00	260.00
Total Accessories	12,540.00	11,463.00	12,540.00
Destination Charge	950.00	950.00	950.00
LDA		1,088.00	
Total Price	86,010.00	80,218.00	86,010.00

Vy Le

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